

## **Senior Staffing Manager - Leddy Group, Engineering Division**

We are growing!!! Our Engineering division needs your talents!

### **Bring your love for engineering to our growing team:**

- Source, recruit, interview and onboard engineering talent (non IT)
- Consult with hiring managers from our portfolio of client companies to assess talent needs
- Present talent to hiring managers based on skills, experience and cultural fit
- Negotiate compensation and fee structures with candidates and clients
- Initiate conversations with prospective hiring managers
- Engage in networking and association activities
- Adhere to our best practices
- Commit to high touch candidate and customer engagement
- Collaborate with team members to customize talent solutions

### **Transferable skills and experience:**

- Sales, product sales, sales engineer, inside sales, help desk, or high touch customer service
- Simultaneous multi-project management
- Cross functional team participation
- Formal or informal mentor to team members and/or colleagues
- Active member of community, associations and/or boards
- Technology dependent - MS Office, ATS, CRM, PLM, HRIS

### **H2H (Human to Human):**

- Genuinely curious, empathetic, kind, and communicative
- Love to ask, listen, and learn
- Prefer to provide a solution rather than an answer
- Genuinely curious in learning
- Take pride in providing high quality service

To learn more . . . [Leddycareers@leddygroup.com](mailto:Leddycareers@leddygroup.com)